

FORUM

The Stiegemeyer-Group's company magazine



Ready for the digital age

20. September 2018 // **Trade Fairs & Events**

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Burmeier presents the future of the care bed at REHACARE

Burmeier is making its final preparations for REHACARE 2018. With the new generation of its successful Dali care bed series set to be presented in Düsseldorf, the suspense is high. In addition to introducing a multitude of practical innovations, the Dali opens the door to a digital future in home care. Product Manager Frank Himmelskötter explains why users and distributors stand to benefit greatly from this.

We live in a digital age and need to move with the times. I don't think that today there are many older people who are still apprehensive about this. PCs and smartphones have been on the market for many years now, and even the over 50s and 60s already have extensive experience with this technology. In addition, people of all ages work with our beds, such as nursing services' staff.

What are the digital benefits of the new Dali?

With its innovative drive system, the Dali is the interface that prepares us for a whole host of further digital steps in the future. We assume that many beds purchased today will still be in operation in 8 to 12 years. Users will then still be able to connect the latest digital assistance systems to the Dali. Of course, all the tried-and-tested advantages of the previous Dali series are retained, so that operation of the new bed feels instantly familiar.



Product Manager Frank Himmelskötter is looking forward to REHACARE.

Which assistance systems are already available today?

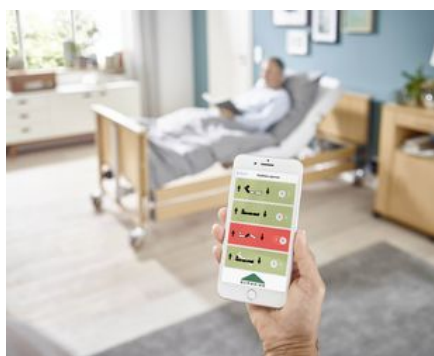
We recommend our CCS communication system to users of the Dali. At the touch of a button on a module on the bed, the resident can send a call-back request to the carer's smartphone. With its integrated out-of-bed system, the CCS also signals when a person at risk of falling leaves the bed and does not return.

The Stiegmeyer-Group is currently working intensively on the development of apps. What are the benefits of this for Dali users?

With the new free Dali-Lock app, carers can lock and unlock each bed adjustment function individually from their smartphone. Simple pictograms show the various options at a glance. For example, if the resident is recovering from a femoral neck fracture, the thigh rest adjustment should be deactivated. Of course, this selective locking can still be done using the handset, which offers another advantage: it is wireless.

So how does it connect to the bed?

Via Bluetooth. A wireless handset provided as standard is a strong unique selling point for the Dali. Cables that cause tripping hazards and dust traps are a thing of the past. At the same time, residents and carers now have greater flexibility when it comes to operating the bed. This also applies to the new design principle of the safety sides – the Easy-Click system.



With the Dali-Lock app all bed adjustment functions can be locked and unlocked separately.

How does the Easy-Click system work?

The safety side bars are “clicked” onto pre-assembled holders in seconds. They can be removed just as easily, without the need for any tools. This makes life far easier for medical supply store staff and home carers. It also makes it easier to decide not to use safety sides at times and to promote the resident's mobility – in accordance with the philosophy of the Werdenfelser approach.

Obviously, the new Dali alone is reason enough to visit REHACARE. But what else is the Burmeier team planning to showcase at the event?

The spotlight will also be on our machine-washable Dali wash models and the washable Lippe IV bed insert. In recent years, automatic bed reprocessing has also become an established process in home care. In the future, health insurance companies will be attaching increasing importance to certifiable hygiene, and this requirement will be incorporated into contracts with medical supply companies. Burmeier successfully collaborates in this field with renowned German washing system manufacturer RehaWash Systems and we develop our products in close co-operation.

What does Burmeier have to offer discerning private customers at the show?

A wealth of products and services, including the Regia, our “flagship” nursing care bed. The Regia is gaining in popularity. Its split telescopic safety sides are highly valued by users, due to the perfect balance of protection and mobility that they provide.

The importance of trade fairs for customers and manufacturers is often discussed. How important is REHACARE for Burmeier?

The big edition of the fair, at which numerous wheelchair manufacturers also participate, is taking place again this year. We’re therefore expecting a large number of customers from Germany and abroad. REHACARE is always important and interesting for us. We look forward to many discussions with our customers and valuable feedback on our products.

REHACARE

Messe Düsseldorf

Hall 5, Booth J24

26 - 29 September

Wed. - Fri. 10 a.m. - 6 p.m., Sat. 10 a.m. - 5 p.m.